



**Personal Lines Insurance Agent (5737) | Career Certificate**

## PROGRAM DESCRIPTION

The Personal Lines Insurance Agent Career Certificate (C.C.) program prepares students for a career in insurance. Agents provide a valuable and essential service in helping clients understand and determine the types of insurance protection they need which is critical to their financial security.

The state-approved program prepares graduates to take the state administered test for the 20-44 Personal Lines Property and Casualty Sales Agent license. Successful completion also fulfills the education requirements for that license.

## ENTRY REQUIREMENTS

- High school diploma or high school equivalent
- U.S. citizen or legal immigrant
- Check the catalog to learn about all course and program prerequisites

## AT-A-GLANCE

- 60 Clock/Contact Hours
- 100% Online Course
- License:  
20-44 Personal Lines Property and Casualty Sales Agent

## CONTACT

insurance@fscj.edu  
(904) 317-3883

Apply online at [fscj.edu/admissions](https://www.fscj.edu/admissions).

*FSCJ's Personal Lines Insurance Agent is approved by the Department of Financial Services.*

**FSCJ** Florida State College  
at Jacksonville

## FREQUENTLY ASKED QUESTIONS

### When can I start?

FSCJ enrolls students year-round.

### Where are the educational courses held?

General education courses are offered at any of FSCJ's campuses and centers, as well as online. The professional core courses are offered through FSCJ Online.

### What is the cost of the program?

The approximate cost of tuition and fees is \$175.\* Besides tuition and fees, students have to pay for things like living expenses, transportation, supplies and books. Book costs vary widely by program and course selection as well as choice of electives. Check our website to learn more about full cost of attendance. Even though this program is not Federal financial aid eligible, our financial aid office can tell you if there are other types of financial assistance for which you qualify.

\*Tuition reflects Florida resident rates and are subject to change. Certain classes that require labs may have additional fees for lab supplies. Additional fees are published in the class schedule.

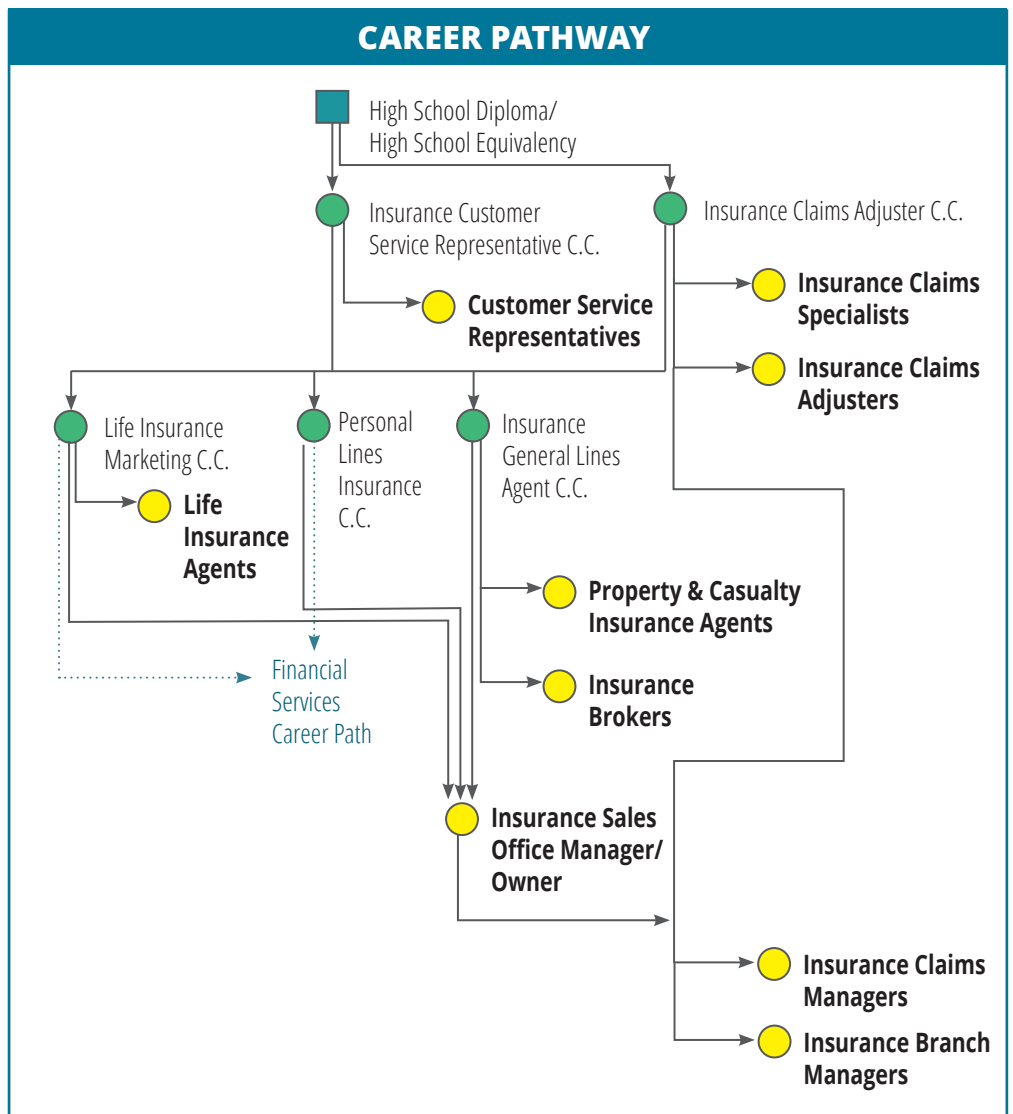
### What other programs are related to the field?

Students who have an interest in the Personal Lines Insurance Agent (C.C.) may also be interested in the following FSCJ programs:

- Life Insurance Marketing (C.C.)
- Insurance General Lines Agent (C.C.)

### Where can I get more information about potential careers?

Research local job opportunities, wage data, career paths and market trends at [fscj.emsicareercoach.com](http://fscj.emsicareercoach.com).



## JOB PROFILE

Duval and Nassau Counties

### Insurance Sales Agents

Local employment .....	2,810
Number of job openings .....	298/year
10-year job growth .....	6%

Expected salaries by area and occupation may be found at [bls.gov](http://bls.gov)

#### Potential employers:

- Allstate
- Florida Blue
- State Farm