

Life Insurance Marketing (5726) | Career Certificate

PROGRAM DESCRIPTION

The Life Insurance Marketing Career Certificate (C.C.) program is designed to help prepare life, health and variable annuities agents for state license exams and initial training. The course consists of 60 hours of online instruction in life insurance, health insurance and annuities. A final exam covering life, health and variable annuities is given at the end of the program.

ENTRY REQUIREMENTS

- High school diploma or high school equivalent
- U.S. citizen or legal immigrant
- Check the catalog to learn about all course and program prerequisites

AT-A-GLANCE

- 60 Clock/Contact Hours
- Online Program
- License:
Florida Life, Health and
Variable Annuity Insurance
2-15 license

CONTACT

insurance@fscj.edu
(904) 317-3883

Apply online at fscj.edu/admissions.

FREQUENTLY ASKED QUESTIONS

When can I start?

FSCJ enrolls students year-round. This program is offered every six weeks.

Where are the educational courses held?

The professional core course is offered through FSCJ Online.

What is the cost of the program?

The approximate cost of tuition and fees is \$175.* Besides tuition and fees, students have to pay for things like living expenses, transportation, supplies and books. Book costs vary widely by program and course selection as well as choice of electives. Check our website to learn more about full cost of attendance. Even though this program is not Federal financial aid eligible, our financial aid office can tell you if there are other types of financial assistance for which you qualify.

*Tuition reflects Florida resident rates and are subject to change. Certain classes that require labs may have additional fees for lab supplies. Additional fees are published in the class schedule.

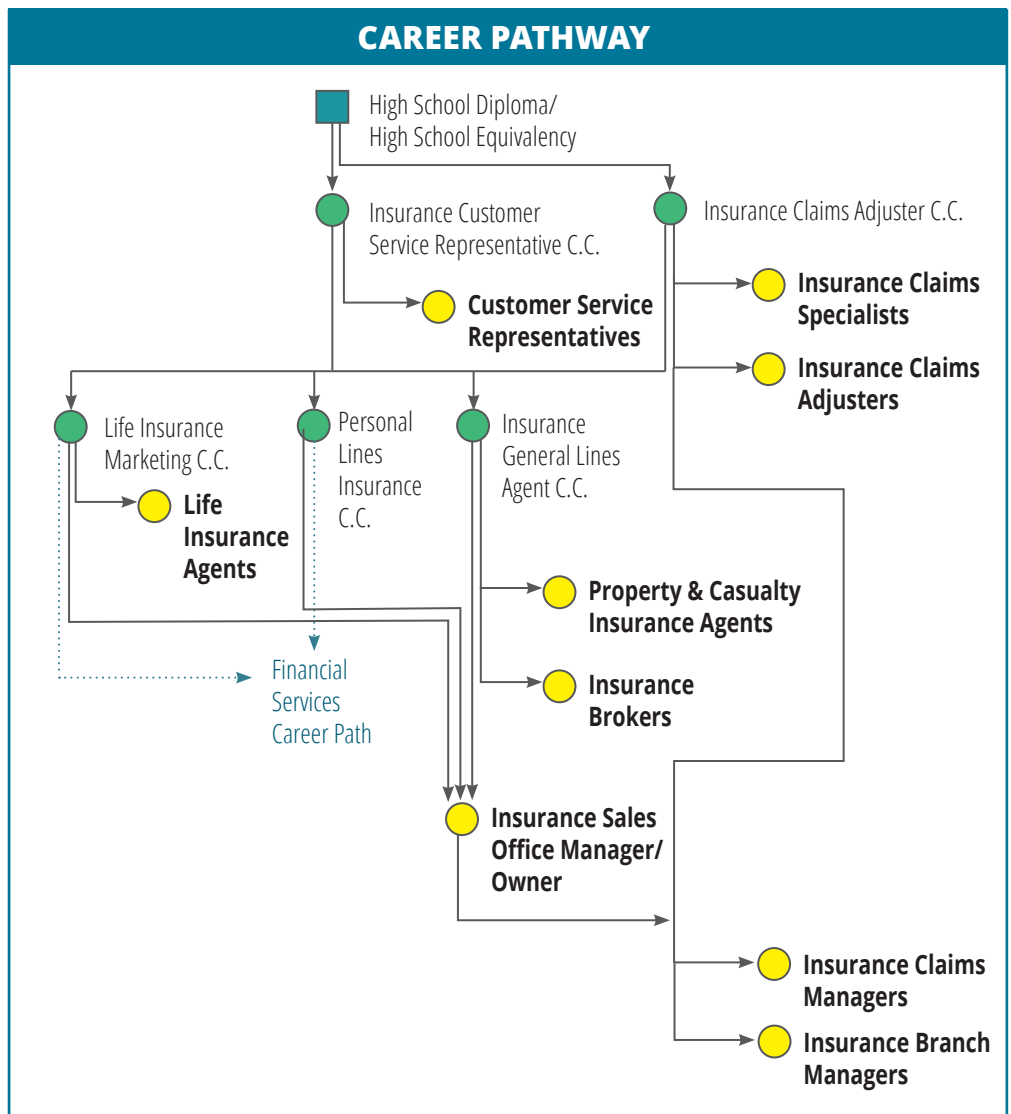
What other programs are related to the field?

Students who have an interest in the Life Insurance Marketing (C.C.) may also be interested in the following FSCJ programs:

- Insurance Claims Adjuster (C.C.)
- Insurance Customer Service Representative (C.C.)
- Insurance General Lines Agent (C.C.)

Where can I get more information about potential careers?

Research local job opportunities, wage data, career paths and market trends at fscj.emsicareercoach.com.



JOB PROFILE

Duval and Nassau Counties

Insurance Sales Agents

Local employment	2,810
Number of job openings	298/year
10-year job growth	6%

Expected salaries by area and occupation may be found at bls.gov

Potential employers:

- Prudential Financial
- Metropolitan Insurance Group
- New York Life Insurance
- Northwestern Mutual